

**DELAWARE RIVER AND BAY AUTHORITY  
CAPE MAY - LEWES FERRY  
REVENUE AND TRAFFIC REPORT  
JUNE 2019 & 2018**

**Audited**

**FOR THE MONTH OF JUNE**

	2019	2018	INC/ (DEC)	%INC/ (DEC)
NON-COMMERCIAL TRAFFIC	30,450	30,302	148	0.49%
COMMERCIAL TRAFFIC	1,384	1,385	(1)	(0.07%)
PASSENGER TRAFFIC	91,299	88,350	2,949	3.34%
NON-REVENUE VEHICLE	80	64	16	25.00%
NON-REVENUE PASSENGER	5,291	5,128	163	3.18%
<b>TOTAL TRAFFIC</b>	<b>128,504</b>	<b>125,229</b>	<b>3,275</b>	<b>2.62%</b>
NON-COMMERCIAL REVENUE	\$ 1,070,203	\$ 978,592	\$ 91,611	9.36%
COMMERCIAL REVENUE	84,482	81,302	3,179	3.91%
PASSENGER REVENUE	734,193	720,486	13,707	1.90%
PACKAGE DISCOUNTS	(31,329)	(15,540)	(15,789)	101.60%
<b>TOTAL REVENUE</b>	<b>\$ 1,857,548</b>	<b>\$ 1,764,840</b>	<b>\$ 92,708</b>	<b>5.25%</b>

**FOR SIX MONTHS ENDED**

	6/30/2019	6/30/2018	INC/ (DEC)	%INC/ (DEC)
NON-COMMERCIAL TRAFFIC	101,996	95,461	6,535	6.85%
COMMERCIAL TRAFFIC	4,566	4,257	309	7.26%
PASSENGER TRAFFIC	261,680	244,106	17,574	7.20%
NON-REVENUE VEHICLE	403	360	43	11.94%
NON-REVENUE PASSENGER	12,610	11,803	807	6.84%
<b>TOTAL TRAFFIC</b>	<b>381,255</b>	<b>355,987</b>	<b>25,268</b>	<b>7.10%</b>
NON-COMMERCIAL REVENUE	\$ 2,857,779	\$ 2,582,968	\$ 274,811	10.64%
COMMERCIAL REVENUE	242,083	223,840	18,243	8.15%
PASSENGER REVENUE	1,989,747	1,858,410	131,337	7.07%
PACKAGE DISCOUNTS	(113,137)	(64,666)	(48,471)	74.96%
<b>TOTAL REVENUE</b>	<b>\$ 4,976,472</b>	<b>\$ 4,600,552</b>	<b>\$ 375,920</b>	<b>8.17%</b>

**FOR TWELVE MONTHS ENDED**

	6/30/2019	6/30/2018	INC/ (DEC)	%INC/ (DEC)
NON-COMMERCIAL TRAFFIC	259,870	255,070	4,800	1.88%
COMMERCIAL TRAFFIC	10,889	10,155	734	7.23%
PASSENGER TRAFFIC	733,902	722,732	11,170	1.55%
NON-REVENUE VEHICLE	805	805	0	0.00%
NON-REVENUE PASSENGER	39,110	39,197	(87)	(0.22%)
<b>TOTAL TRAFFIC</b>	<b>1,044,576</b>	<b>1,027,959</b>	<b>16,617</b>	<b>1.62%</b>
NON-COMMERCIAL REVENUE	\$ 7,617,190	\$ 7,376,268	\$ 240,922	3.27%
COMMERCIAL REVENUE	589,915	547,732	42,182	7.70%
PASSENGER REVENUE	5,779,925	5,696,693	83,232	1.46%

PACKAGE DISCOUNTS	<u>(235,320)</u>	<u>(150,883)</u>	<u>(84,437)</u>	<u>55.96%</u>
TOTAL REVENUE	<u>\$ 13,751,710</u>	<u>\$ 13,469,811</u>	<u>\$ 281,900</u>	<u>2.09%</u>