

**DELAWARE RIVER AND BAY AUTHORITY  
CAPE MAY - LEWES FERRY  
REVENUE AND TRAFFIC REPORT  
JANUARY 2017 & 2016**

**FOR THE MONTH OF JANUARY**

|                        | 2017              | 2016              | INC/<br>(DEC)      | %INC/<br>(DEC) |
|------------------------|-------------------|-------------------|--------------------|----------------|
| NON-COMMERCIAL TRAFFIC | 7,809             | 8,366             | (557)              | (6.66%)        |
| COMMERCIAL TRAFFIC     | 221               | 224               | (3)                | (1.34%)        |
| PASSENGER TRAFFIC      | 16,346            | 18,132            | (1,786)            | (9.85%)        |
| NON-REVENUE VEHICLE    | 66                | 99                | (33)               | (33.33%)       |
| NON-REVENUE PASSENGER  | 594               | 707               | (113)              | (15.98%)       |
| <b>TOTAL TRAFFIC</b>   | <b>25,036</b>     | <b>27,528</b>     | <b>(2,492)</b>     | <b>(9.05%)</b> |
| NON-COMMERCIAL REVENUE | \$ 155,831        | \$ 216,030        | \$ (60,199)        | (27.87%)       |
| COMMERCIAL REVENUE     | 10,489            | 10,786            | (297)              | (2.75%)        |
| PASSENGER REVENUE      | 101,446           | 62,211            | 39,235             | 63.07%         |
| PACKAGE DISCOUNTS      | (2,912)           | (5,476)           | 2,564              | (46.82%)       |
| <b>TOTAL REVENUE</b>   | <b>\$ 264,853</b> | <b>\$ 283,551</b> | <b>\$ (18,698)</b> | <b>(6.59%)</b> |

**FOR TWELVE MONTHS ENDED**

|                        | 1/31/2017            | 1/31/2016            | INC/<br>(DEC)       | %INC/<br>(DEC) |
|------------------------|----------------------|----------------------|---------------------|----------------|
| NON-COMMERCIAL TRAFFIC | 248,027              | 257,539              | (9,512)             | (3.69%)        |
| COMMERCIAL TRAFFIC     | 9,061                | 8,755                | 306                 | 3.50%          |
| PASSENGER TRAFFIC      | 709,447              | 743,526              | (34,079)            | (4.58%)        |
| NON-REVENUE VEHICLE    | 1,178                | 1,195                | (17)                | (1.42%)        |
| NON-REVENUE PASSENGER  | 38,452               | 41,724               | (3,272)             | (7.84%)        |
| <b>TOTAL TRAFFIC</b>   | <b>1,006,165</b>     | <b>1,052,739</b>     | <b>(46,574)</b>     | <b>(4.42%)</b> |
| NON-COMMERCIAL REVENUE | \$ 7,251,417         | \$ 9,383,830         | \$ (2,132,413)      | (22.72%)       |
| COMMERCIAL REVENUE     | 494,341              | 537,763              | (43,422)            | (8.07%)        |
| PASSENGER REVENUE      | 5,420,486            | 3,809,654            | 1,610,832           | 42.28%         |
| PACKAGE DISCOUNTS      | (94,484)             | (409,460)            | 314,976             | (76.92%)       |
| <b>TOTAL REVENUE</b>   | <b>\$ 13,071,760</b> | <b>\$ 13,321,788</b> | <b>\$ (250,028)</b> | <b>(1.88%)</b> |