

**DELAWARE RIVER AND BAY AUTHORITY
CAPE MAY - LEWES FERRY
REVENUE AND TRAFFIC REPORT
AUGUST 2018 & 2017**

FOR THE MONTH OF AUGUST

	2018	2017	INC/ (DEC)	%INC/ (DEC)
NON-COMMERCIAL TRAFFIC	44,091	41,864	2,227	5.32%
COMMERCIAL TRAFFIC	1,845	1,493	352	23.58%
PASSENGER TRAFFIC	151,352	144,208	7,144	4.95%
NON-REVENUE VEHICLE	67	79	(12)	(15.19%)
NON-REVENUE PASSENGER	10,229	10,134	95	0.94%
TOTAL TRAFFIC	207,584	197,778	9,806	4.96%
NON-COMMERCIAL REVENUE	\$ 1,515,158	\$ 1,436,253	\$ 78,905	5.49%
COMMERCIAL REVENUE	110,017	90,191	19,826	21.98%
PASSENGER REVENUE	1,249,332	1,187,596	61,737	5.20%
PACKAGE DISCOUNTS	(41,135)	(28,418)	(12,718)	44.75%
TOTAL REVENUE	\$ 2,833,373	\$ 2,685,623	\$ 147,750	5.50%

FOR EIGHT MONTHS ENDED

	8/31/2018	8/31/2017	INC/ (DEC)	%INC/ (DEC)
NON-COMMERCIAL TRAFFIC	179,851	180,507	(656)	(0.36%)
COMMERCIAL TRAFFIC	7,611	7,038	573	8.14%
PASSENGER TRAFFIC	533,040	536,916	(3,876)	(0.72%)
NON-REVENUE VEHICLE	478	570	(92)	(16.14%)
NON-REVENUE PASSENGER	31,292	32,519	(1,227)	(3.77%)
TOTAL TRAFFIC	752,272	757,550	(5,278)	(0.70%)
NON-COMMERCIAL REVENUE	\$ 5,486,486	\$ 5,479,687	\$ 6,800	0.12%
COMMERCIAL REVENUE	426,179	391,211	34,968	8.94%
PASSENGER REVENUE	4,278,694	4,316,133	(37,439)	(0.87%)
PACKAGE DISCOUNTS	(134,517)	(113,163)	(21,354)	18.87%
TOTAL REVENUE	\$ 10,056,842	\$ 10,073,868	\$ (17,026)	(0.17%)

FOR TWELVE MONTHS ENDED

	8/31/2018	8/31/2017	INC/ (DEC)	%INC/ (DEC)
NON-COMMERCIAL TRAFFIC	256,488	254,539	1,949	0.77%
COMMERCIAL TRAFFIC	10,603	9,674	929	9.60%
PASSENGER TRAFFIC	727,386	724,822	2,564	0.35%
NON-REVENUE VEHICLE	772	909	(137)	(15.07%)
NON-REVENUE PASSENGER	38,813	39,793	(980)	(2.46%)
TOTAL TRAFFIC	1,034,062	1,029,737	4,325	0.42%
NON-COMMERCIAL REVENUE	\$ 7,424,469	\$ 7,342,084	\$ 82,385	1.12%
COMMERCIAL REVENUE	574,056	523,170	50,886	9.73%
PASSENGER REVENUE	5,733,865	5,711,092	22,773	0.40%
PACKAGE DISCOUNTS	(169,063)	(150,054)	(19,009)	12.67%
TOTAL REVENUE	\$ 13,563,327	\$ 13,426,292	\$ 137,035	1.02%