

**DELAWARE RIVER AND BAY AUTHORITY
CAPE MAY - LEWES FERRY
REVENUE AND TRAFFIC REPORT
MARCH 2018 & 2017**

Audited

FOR THE MONTH OF MARCH

	2018	2017	INC/ (DEC)	%INC/ (DEC)
NON-COMMERCIAL TRAFFIC	11,408	10,695	713	6.67%
COMMERCIAL TRAFFIC	397	432	(35)	(8.10%)
PASSENGER TRAFFIC	26,276	23,188	3,088	13.32%
NON-REVENUE VEHICLE	49	57	(8)	(14.04%)
NON-REVENUE PASSENGER	1,219	776	443	57.09%
TOTAL TRAFFIC	39,349	35,148	4,201	11.95%
NON-COMMERCIAL REVENUE	\$ 227,278	\$ 213,585	\$ 13,693	6.41%
COMMERCIAL REVENUE	16,779	19,869	(3,090)	(15.55%)
PASSENGER REVENUE	164,319	145,141	19,178	13.21%
PACKAGE DISCOUNTS	(6,907)	(5,000)	(1,907)	38.13%
TOTAL REVENUE	\$ 401,469	\$ 373,595	\$ 27,874	7.46%

FOR TWELVE MONTHS ENDED

	3/31/2018	3/31/2017	INC/ (DEC)	%INC/ (DEC)
NON-COMMERCIAL TRAFFIC	256,206	246,186	10,020	4.07%
COMMERCIAL TRAFFIC	9,963	9,028	935	10.36%
PASSENGER TRAFFIC	730,119	701,975	28,144	4.01%
NON-REVENUE VEHICLE	801	1,027	(226)	(22.01%)
NON-REVENUE PASSENGER	40,211	37,451	2,760	7.37%
TOTAL TRAFFIC	1,037,300	995,667	41,633	4.18%
NON-COMMERCIAL REVENUE	\$ 7,398,130	\$ 7,089,654	\$ 308,477	4.35%
COMMERCIAL REVENUE	533,116	489,451	43,665	8.92%
PASSENGER REVENUE	5,763,450	5,510,998	252,452	4.58%
PACKAGE DISCOUNTS	(152,403)	(90,088)	(62,315)	69.17%
TOTAL REVENUE	\$ 13,542,293	\$ 13,000,014	\$ 542,279	4.17%