

**DELAWARE RIVER AND BAY AUTHORITY  
CAPE MAY - LEWES FERRY  
REVENUE AND TRAFFIC REPORT  
MARCH 2014 & 2013**

Audited

**FOR THE MONTH OF MARCH**

	2014	2013	INC/ (DEC)	%INC/ (DEC)
NON-COMMERCIAL TRAFFIC	9,262	11,544	(2,282)	(19.77%)
COMMERCIAL TRAFFIC	320	454	(134)	(29.52%)
PASSENGER TRAFFIC	20,701	27,883	(7,182)	(25.76%)
NON-REVENUE VEHICLE	73	96	(23)	(23.96%)
NON-REVENUE PASSENGER	665	1,157	(492)	(42.52%)
<b>TOTAL TRAFFIC</b>	<b>31,021</b>	<b>41,134</b>	<b>(10,113)</b>	<b>(24.59%)</b>
NON-COMMERCIAL REVENUE	\$ 262,223	\$ 329,767	\$ (67,544)	(20.48%)
COMMERCIAL REVENUE	16,667	24,904	(8,237)	(33.08%)
PASSENGER REVENUE	76,261	107,573	(31,312)	(29.11%)
PACKAGE DISCOUNTS	(720)	-	(720)	100.00%
<b>TOTAL REVENUE</b>	<b>\$ 354,431</b>	<b>\$ 462,244</b>	<b>\$ (107,813)</b>	<b>(23.32%)</b>

**FOR THREE MONTHS ENDED**

	3/31/2014	3/31/2013	INC/ (DEC)	%INC/ (DEC)
NON-COMMERCIAL TRAFFIC	21,844	26,170	(4,326)	(16.53%)
COMMERCIAL TRAFFIC	779	940	(161)	(17.13%)
PASSENGER TRAFFIC	47,927	59,306	(11,379)	(19.19%)
NON-REVENUE VEHICLE	176	293	(117)	(39.93%)
NON-REVENUE PASSENGER	1,532	2,196	(664)	(30.24%)
<b>TOTAL TRAFFIC</b>	<b>72,258</b>	<b>88,905</b>	<b>(16,647)</b>	<b>(18.72%)</b>
NON-COMMERCIAL REVENUE	\$ 618,990	\$ 745,242	\$ (126,252)	(16.94%)
COMMERCIAL REVENUE	40,969	51,058	(10,089)	(19.76%)
PASSENGER REVENUE	176,055	221,840	(45,785)	(20.64%)
PACKAGE DISCOUNTS	(1,483)	-	(1,483)	100.00%
<b>TOTAL REVENUE</b>	<b>\$ 834,531</b>	<b>\$ 1,018,140</b>	<b>\$ (183,609)</b>	<b>(18.03%)</b>

**FOR TWELVE MONTHS ENDED**

	3/31/2014	3/31/2013	INC/ (DEC)	%INC/ (DEC)
NON-COMMERCIAL TRAFFIC	242,075	259,472	(17,397)	(6.70%)
COMMERCIAL TRAFFIC	8,511	8,918	(407)	(4.56%)
PASSENGER TRAFFIC	692,560	745,539	(52,979)	(7.11%)
NON-REVENUE VEHICLE	1,144	1,111	33	2.97%
NON-REVENUE PASSENGER	38,548	44,352	(5,804)	(13.09%)
<b>TOTAL TRAFFIC</b>	<b>982,838</b>	<b>1,059,392</b>	<b>(76,554)</b>	<b>(7.23%)</b>
NON-COMMERCIAL REVENUE	\$ 8,613,609	\$ 9,079,388	\$ (465,779)	(5.13%)
COMMERCIAL REVENUE	519,185	536,893	(17,708)	(3.30%)
PASSENGER REVENUE	3,641,172	3,946,372	(305,200)	(7.73%)
PACKAGE DISCOUNTS	(51,005)	-	(51,005)	100.00%

TOTAL REVENUE	<u>\$ 12,722,961</u>	<u>\$ 13,562,653</u>	<u>\$ (839,692)</u>	<u>(6.19%)</u>
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