

**DELAWARE RIVER AND BAY AUTHORITY  
CAPE MAY - LEWES FERRY  
REVENUE AND TRAFFIC REPORT  
FEBRUARY 2014 & 2013**

**Audited**

**FOR THE MONTH OF FEBRUARY**

|                        | 2014              | 2013              | INC/<br>(DEC)      | %INC/<br>(DEC)  |
|------------------------|-------------------|-------------------|--------------------|-----------------|
| NON-COMMERCIAL TRAFFIC | 6,119             | 7,040             | (921)              | (13.08%)        |
| COMMERCIAL TRAFFIC     | 209               | 237               | (28)               | (11.81%)        |
| PASSENGER TRAFFIC      | 13,295            | 15,289            | (1,994)            | (13.04%)        |
| NON-REVENUE VEHICLE    | 57                | 106               | (49)               | (46.23%)        |
| NON-REVENUE PASSENGER  | 436               | 466               | (30)               | (6.44%)         |
| <b>TOTAL TRAFFIC</b>   | <b>20,116</b>     | <b>23,138</b>     | <b>(3,022)</b>     | <b>(13.06%)</b> |
| NON-COMMERCIAL REVENUE | \$ 173,554        | \$ 200,074        | \$ (26,520)        | (13.26%)        |
| COMMERCIAL REVENUE     | 10,833            | 12,696            | (1,863)            | (14.67%)        |
| PASSENGER REVENUE      | 48,751            | 55,763            | (7,012)            | (12.58%)        |
| PACKAGE DISCOUNTS      | (390)             | -                 | (390)              | 100.00%         |
| <b>TOTAL REVENUE</b>   | <b>\$ 232,747</b> | <b>\$ 268,533</b> | <b>\$ (35,785)</b> | <b>(13.33%)</b> |

**FOR TWELVE MONTHS ENDED**

|                        | 2/28/2014            | 2/28/2013            | INC/<br>(DEC)       | %INC/<br>(DEC) |
|------------------------|----------------------|----------------------|---------------------|----------------|
| NON-COMMERCIAL TRAFFIC | 244,357              | 260,219              | (15,862)            | (6.10%)        |
| COMMERCIAL TRAFFIC     | 8,645                | 8,924                | (279)               | (3.13%)        |
| PASSENGER TRAFFIC      | 699,742              | 745,915              | (46,173)            | (6.19%)        |
| NON-REVENUE VEHICLE    | 1,167                | 1,152                | 15                  | 1.30%          |
| NON-REVENUE PASSENGER  | 39,040               | 44,181               | (5,141)             | (11.64%)       |
| <b>TOTAL TRAFFIC</b>   | <b>992,951</b>       | <b>1,060,391</b>     | <b>(67,440)</b>     | <b>(6.36%)</b> |
| NON-COMMERCIAL REVENUE | \$8,681,152          | \$9,100,254          | \$ (419,102)        | (4.61%)        |
| COMMERCIAL REVENUE     | 527,423              | 536,161              | (8,738)             | (1.63%)        |
| PASSENGER REVENUE      | 3,672,483            | 3,946,606            | (274,123)           | (6.95%)        |
| PACKAGE DISCOUNTS      | (50,285)             | -                    | (50,285)            | 100.00%        |
| <b>TOTAL REVENUE</b>   | <b>\$ 12,830,773</b> | <b>\$ 13,583,020</b> | <b>\$ (752,247)</b> | <b>(5.54%)</b> |