

11306. RESOLUTION 17-43 – AUTHORIZES A CONTRACT BETWEEN THE AUTHORITY AND ELLIOTT BAY DESIGN GROUP, LLC TO PROVIDE NAVAL ARCHITECT AND MARINE ENGINEERING SERVICES FOR VESSEL REPOWERING.

WHEREAS, The Delaware River and Bay Authority (the “Authority”) is a bi-state Authority of the State of Delaware and the State of New Jersey created by Compact that owns, operates and controls the Cape May-Lewes Ferry; and

WHEREAS, the Authority plans to dry dock and repower the M/V Cape Henlopen between November 2018 and April 2019, and the M/V New Jersey between November 2019 and April 2020 (the “Projects”); and

WHEREAS, the Authority desires to engage a firm to provide the professional naval architect, marine engineering and related consulting services necessary to successfully perform each of the above Projects (hereinafter, the “Services”); and

WHEREAS, the Authority publicly advertised and issued a Request for Proposal (“RFP”) for the Services in compliance with Resolution 98-31, as amended, which governs the procedure for the procurement of professional services; and

WHEREAS, the Authority received and evaluated two proposals pursuant to the aforementioned RFP; and

WHEREAS, Elliott Bay Design Group, LLC (“Elliott Bay”) was designated as the highest-ranking firm following evaluation by the selection committee; and

WHEREAS, the Authority negotiated for services at compensation determined to be fair and reasonable with Elliott Bay, and in making such determination, conducted an analysis of the cost of the services in addition to considering the scope and complexity; and

WHEREAS, the Authority desires to enter into a Services Agreement (“Agreement”) with Elliott Bay; and

WHEREAS, the Projects Committee reviewed the recommendation and concurs with the evaluation; and

THEREFORE BE IT RESOLVED, that the Executive Director is hereby authorized to finalize the terms and conditions of the Agreement with Elliott Bay to provide the Services to the Authority and to have the Agreement, with the advice and consent of Counsel, executed by the Chairperson, Vice-Chairperson and Executive Director.

A motion to approve Resolution 17-43 was made by Commissioner Ford, seconded by Commissioner Van Sant, and approved by a roll call vote of 10-0.

Resolution 17-43 Executive Summary Sheet

Resolution: Authorizing the Authority to enter into an agreement with Elliott Bay Design Group, LLC (“Elliott Bay”) to provide Naval Architect and Marine Engineering Services for Vessel Repowering

Committee: Projects Committee

Committee/

Board Date: September 19, 2017

Purpose of Resolution:

To authorize an agreement with Elliott Bay to provide the necessary professional naval architect, marine engineering and consulting services for repowering M/V Cape Henlopen and M/V New Jersey.

Background for Resolution:

The proposed Resolution meets the requirements of Resolution 98-31, as amended, which governs the Authority’s procedures for the procurement of professional services.

The Authority must hire a qualified professional naval architecture/marine engineering firm to provide the engineering services necessary to guide a contractor (shipyard) specifically how to perform the removal of existing main engines and reduction gears, exhaust, etc. and to perform the successful installation of new propulsion systems aboard M/V Cape Henlopen and M/V New Jersey. The selected firm will also be tasked with to assist the DRBA in creating bid packages for the solicitation of quotes for engine removals/installations, and assisting the Authority in overseeing and managing the shipyard production to ensure that the propulsion system is installed according to specifications and within budget.

The Authority received and evaluated proposals submitted by the following firms:

Elliott Bay Design Group, LLC
Glosten

The Authority carefully reviewed the proposal submissions of each firm and utilized evaluation criteria to establish a ranked list, with Elliott Bay being ranked highest and Glosten being a close and acceptable second. The Authority conducted an analysis of the market to analyze the costs for the Services and will negotiate with Elliott Bay to provide such Services at compensation determined to be fair and reasonable.