

11072. RESOLUTION 16-07 – ADOPTION OF A REVISED FARE SCHEDULE FOR THE CAPE MAY-LEWES FERRY TO INCREASE VEHICLE FARES, AND TO INTRODUCE OTHER FARES SUCH AS: A RETURN-TRIP FARE FOR LONG VEHICLES, AND A “25-TRIP PASS” FOR PASSENGERS

WHEREAS, The Delaware River and Bay Authority (the “Authority”), is a bi-state agency created by Compact for the purpose of operating crossing facilities between the States of Delaware and New Jersey; and

WHEREAS, the Authority owns and operates the Cape May-Lewes Ferry, which connects Cape May, New Jersey, and Lewes, Delaware; and

WHEREAS, revisions to the fare schedule include raising the vehicle fares by \$1 in the off-season and by \$2 in-season; and also making system changes so as to provide a means to apply discounts to the driver; and

WHEREAS, further revisions to the fare schedule include the introduction of a \$150 25-trip pass for passengers, allowing 25-trips within a calendar year; and implementation of the \$4 return-trip discount for long vehicle fares; and

WHEREAS, the revised fare schedule does not include any increases to the current passenger and shuttle fares; and

WHEREAS, the potential reduced revenue from the proposed discounted fares will largely be offset by the projected increased revenue from modest increase in vehicle and driver fares; and

WHEREAS, the Authority has concluded that the revised fare schedule is responsive to the public’s concerns, and yet acts to meet the financial requirements of the Authority; and

WHEREAS, based on the foregoing, the Authority has concluded that the revised fare schedule is just and reasonable, necessary, proper and desirable; and

WHEREAS, the Authority desires to amend the fare schedule with an effective date of April 1, 2016.

NOW, THEREFORE, BE IT RESOLVED, that the revised fare schedule for the Cape May-Lewes Ferry, attached hereto, is hereby adopted with an effective date of April 1, 2016.

Cape May-Lewes Ferry Fares				
(All Fares are One-Way Unless Noted)	Effective April 1, 2016			
			HIGH SEASON	
	NOV-MAR	APR-OCT	JUL – AUG	PEAK*
<u>VEHICLE (Including Driver)</u>			(Mon. – Thu.)	
Car, SUV, Van, Pick-up Truck (vehicles less than 20' length)	\$28.00	\$39.00	\$44.00	\$47.00
Return-Trip Value Fare	\$23.00	\$33.00	\$38.00	
Motorcycle or Motorbike	\$24.00	\$34.00	\$39.00	\$39.00
Return-trip Value Fare	\$19.00	\$28.00	\$33.00	
Discount Book of Six (6) Tickets (all vehicles less than 20' length)	\$153	\$153	\$153	\$153
Discount Book of Six (6) Tickets (Commercial vehicles)	15% off scheduled fare			
Discount Book of Twelve (12) Tickets (all vehicles less than 20' length)	\$288	\$288	\$288	\$288
(Memorial Day to Labor Day: not valid Sat, Sun, or Holidays between 9 a.m. and 5 p.m.)				
<u>VEHICLE & FOOT PASSENGERS</u>				
Under 6 years of age	FREE	FREE	FREE	FREE
Children, age 6-13	\$4.00	\$5.00	\$5.00	\$5.00
Return-Trip Value Fare	\$3.00	\$4.00	\$4.00	\$4.00
Adults (14 – 61 years)	\$8.00	\$10.00	\$10.00	\$10.00
Return-Trip Value Fare	\$6.00	\$8.00	\$8.00	\$8.00
Discount Book of Six (6) Adult Tickets	\$45.00	\$45.00	\$45.00	\$45.00
25-Trip Pass for Passengers	\$150.00	\$150.00	\$150.00	\$150.00
Seniors (62+ years)	\$6.00	\$8.00	\$8.00	\$8.00
Return-Trip Value Fare	\$5.00	\$6.00	\$6.00	\$6.00
Military	\$6.00	\$8.00	\$8.00	\$8.00
Return-Trip Value Fare	\$5.00	\$6.00	\$6.00	\$6.00
*NOTE: Return-Trip Value Fares must be purchased with initial Sailing				
<u>BUS PASSENGERS</u>				
Under 6 years of age	FREE	FREE	FREE	FREE

Children, age 6-13	\$2.00	\$3.00	\$3.00	\$3.00
14 Years of age and older	\$3.00	\$5.00	\$5.00	\$5.00
<u>FERRY TERMINAL SHUTTLE FARES</u>				
Under 6 years of age	FREE	FREE	FREE	FREE
6 Years of age and older	\$4.00	\$4.00	\$4.00	\$4.00
<u>OTHER DISCOUNTS & FEES</u>				
Non-Refundable Reservation Cancellation Fee	\$5.00	\$5.00	\$5.00	\$5.00
<u>OTHER VEHICLES & DRIVER</u>				
20' to under 25'	\$32.00	\$44.00	\$50.00	\$53.00
Return-Trip Value Fare	\$28.00	\$40.00	\$46.00	
25' to under 35'	\$41.00	\$53.00	\$58.00	\$64.00
Return-Trip Value Fare	\$38.00	\$49.00	\$54.00	
35' to under 45'	\$48.00	\$60.00	\$65.00	\$72.00
Return-Trip Value Fare	\$44.00	\$56.00	\$61.00	
45' to under 60'	\$60.00	\$73.00	\$78.00	\$88.00
Return-Trip Value Fare	\$56.00	\$69.00	\$74.00	
More than 60'	\$83.00	\$96.00	\$101.00	\$116.00
Return-Trip Value Fare	\$79.00	\$92.00	\$97.00	

***PEAK FARES:** Memorial Day to Labor Day – Fri, Sat, Sun, & Holidays

TICKET EXPIRATION: Tickets expire two years after purchase date except for 25-Trip Passes, which expire December 31st of the year purchased.

A motion to approve Resolution 16-07 was made by Commissioner Ford, seconded by Commissioner Wilson, and approved by a roll call vote of 9-0.

Resolution 16-07 Executive Summary Sheet

Resolution: Adoption of a revised fare schedule for the Cape May-Lewes Ferry to increase vehicle fares, and to introduce other fares such as: a return-trip fare for long vehicles, and a “25-Trip pass” for passengers.

Committee: Budget & Finance Committee

Committee Date: February 17, 2016

Board Date: February 17, 2016

Purpose of Resolution:

To authorize a revised fare schedule for the Cape May-Lewes Ferry effective April 1, 2016

Background for Resolution:

A revised fare schedule is proposed to increase vehicle fares by \$2 in season and \$1 off season, and separate the vehicle from the driver fare in the system (not on the rate card) in order to more easily apply discounts to the driver when no other passengers are in the vehicle. At the same time, this proposal calls for the implementation of a return-trip discount for long vehicles, and a 25-trip pass for passengers.

The proposed fare schedule includes:

- A passenger 25-Trip Pass will be set at \$150 for 25 trips during the calendar year, and will expire December 31st of the year purchased.
- A return-trip (second leg) value fare of \$4 less than the one way fare will be implemented for long vehicles for all but Peak Season (weekends and holidays from Memorial Day – Labor Day) similar to that in place for standard vehicles and motorcycles.
- No increases will be applied to any passenger and shuttle fares.
- This proposed fare schedule is projected to generate approximately \$270,000 with no traffic growth or decline, but this is intended to be partially offset by anticipated promotional discounts.
- Above changes will be effective on April 1, 2016.