

10794. RESOLUTION 14-06 – AUTHORIZES A CONTRACT BETWEEN THE DELAWARE RIVER AND BAY AUTHORITY AND XEROX STATE & LOCAL SOLUTIONS, INC. TO PROVIDE, INSTALL AND MAINTAIN A NEW TOLL COLLECTION SYSTEM

WHEREAS, The Delaware River and Bay Authority (the “Authority”) is a bi-state Authority of the State of Delaware and the State of New Jersey created by Compact that owns, operates and controls the Delaware Memorial Bridge; and

WHEREAS, the Toll Collection System is an integral component of the toll collection revenue operation of the Delaware Memorial Bridge; and

WHEREAS, the current Toll Collection System is in need of immediate replacement due to its age, condition and lack of dependability; and

WHEREAS, the Authority desires to retain a qualified firm to provide, install, and maintain a new Toll Collection System (the “Services and Work”); and

WHEREAS, the Authority publicly advertised a Request for Proposals (“RFP”) for the required Services and Work in compliance with Resolution 98-31, as amended by Resolution 09-52, which governs the procedure for the procurement of professional services; and

WHEREAS, the term is approximately twelve (12) years, including an implementation phase of approximately one (1) year, a maintenance phase (hardware, software and system maintenance) of approximately seven (7) years, and two (2) additional, two-year alternate maintenance phases.

WHEREAS, the Toll Collection System Review Committee received and evaluated three (3) proposal submissions pursuant to the aforementioned requirements; and

WHEREAS, the Toll Collection System Review Committee short-listed two (2) firms and conducted interviews with those firms; and

WHEREAS, Xerox State & Local Solutions, Inc. (“Xerox”) was designated as the highest ranking firm following the final evaluation; and

WHEREAS, the Authority conducted an analysis of the estimated cost of the Services and Work by considering their scope and complexity, among other things; and

WHEREAS, the Authority negotiated with Xerox for the Services and Work to be provided at a compensation determined to be fair and reasonable; and

WHEREAS, the Authority’s Budget and Finance Committee reviewed the recommendation and concurs with the evaluation.

NOW, THEREFORE, BE IT RESOLVED, that the Executive Director is hereby authorized to finalize the terms and conditions of the Services Agreement, License Agreement and Escrow Agreement with Xerox and have such Agreements, upon the review and advice of counsel, executed by the Chairperson, Vice Chairperson and Executive Director.

A motion to approve Resolution 14-06 was made by Commissioner Mroz, seconded by Commissioner Van Sant, and approved by a roll call vote of 12-0.

Resolution 14-06 Executive Summary Sheet

Resolution:	Authorizing the Authority to enter into an agreement with Xerox to provide, install and maintain a new Toll Collection System.
Committee:	Joint Budget & Finance and Projects Committee
Committee Date:	March 18, 2014
Board Date:	March 18, 2014
Purpose of Resolution:	To authorize an agreement with Xerox to provide, install and maintain a new Toll Collection System.

Background for Resolution:

The proposed Resolution meets the requirements of Resolution 98-31, as amended by Resolution 09-52, to procure and award professional services.

The Authority received three (3) written proposals from the companies listed below and short-listed* two (2) of those firms.

Xerox State & Local Solutions, Inc.*
TransCore, LP*
Sanef ITS Technologies, Inc.

The Authority conducted oral interviews with all short-listed firms and Xerox State & Local Solutions, Inc. (“Xerox”) was ranked first following the oral interviews. Xerox will be compensated pursuant to the Payment Schedule, which incorporates the quantities and amounts listed in the Price Proposal. For non-equipment costs related to system implementation and transition, Xerox will receive partial payments at each agreed upon milestone. Payments related to hardware, equipment, and off-the-shelf software will be made upon order verification and receipt or installation. Payments made in relation to civil work include scheduled payments for mobilization; roadway pavement replacement, plaza/lane civil work, and lane system installation on a lane-by-lane basis; and final approval of as-built drawings.