

**DELAWARE RIVER AND BAY AUTHORITY  
CAPE MAY - LEWES FERRY  
REVENUE AND TRAFFIC REPORT  
SEPTEMBER 2017 & 2016**

**FOR THE MONTH OF SEPTEMBER**

|                        | 2017                | 2016                | INC/<br>(DEC)    | %INC/<br>(DEC) |
|------------------------|---------------------|---------------------|------------------|----------------|
| NON-COMMERCIAL TRAFFIC | 29,356              | 29,549              | (193)            | (0.65%)        |
| COMMERCIAL TRAFFIC     | 1,149               | 1,041               | 108              | 10.37%         |
| PASSENGER TRAFFIC      | 80,929              | 81,716              | (787)            | (0.96%)        |
| NON-REVENUE VEHICLE    | 90                  | 77                  | 13               | 16.88%         |
| NON-REVENUE PASSENGER  | 3,170               | 2,963               | 207              | 6.99%          |
| <b>TOTAL TRAFFIC</b>   | <b>114,694</b>      | <b>115,346</b>      | <b>(652)</b>     | <b>(0.57%)</b> |
| NON-COMMERCIAL REVENUE | \$ 840,231          | \$ 830,198          | \$ 10,034        | 1.21%          |
| COMMERCIAL REVENUE     | 58,853              | 53,789              | 5,064            | 9.41%          |
| PASSENGER REVENUE      | 660,078             | 660,626             | (549)            | (0.08%)        |
| PACKAGE DISCOUNTS      | (14,880)            | (21,195)            | 6,315            | (29.79%)       |
| <b>TOTAL REVENUE</b>   | <b>\$ 1,544,282</b> | <b>\$ 1,523,418</b> | <b>\$ 20,864</b> | <b>1.37%</b>   |

**FOR TWELVE MONTHS ENDED**

|                        | 9/30/2017            | 9/30/2016            | INC/<br>(DEC)     | %INC/<br>(DEC) |
|------------------------|----------------------|----------------------|-------------------|----------------|
| NON-COMMERCIAL TRAFFIC | 254,346              | 248,010              | 6,336             | 2.55%          |
| COMMERCIAL TRAFFIC     | 9,782                | 9,066                | 716               | 7.90%          |
| PASSENGER TRAFFIC      | 724,035              | 708,764              | 15,271            | 2.15%          |
| NON-REVENUE VEHICLE    | 922                  | 1,283                | (361)             | (28.14%)       |
| NON-REVENUE PASSENGER  | 40,000               | 38,255               | 1,745             | 4.56%          |
| <b>TOTAL TRAFFIC</b>   | <b>1,029,085</b>     | <b>1,005,378</b>     | <b>23,707</b>     | <b>2.36%</b>   |
| NON-COMMERCIAL REVENUE | \$ 7,352,118         | \$ 7,571,135         | \$ (219,018)      | (2.89%)        |
| COMMERCIAL REVENUE     | 528,234              | 504,573              | 23,661            | 4.69%          |
| PASSENGER REVENUE      | 5,710,543            | 5,060,889            | 649,654           | 12.84%         |
| PACKAGE DISCOUNTS      | (143,740)            | (110,887)            | (32,853)          | 29.63%         |
| <b>TOTAL REVENUE</b>   | <b>\$ 13,447,155</b> | <b>\$ 13,025,710</b> | <b>\$ 421,445</b> | <b>3.24%</b>   |