## RESOLUTION 24-11 - AUTHORIZING AUTHORITY EXPENDITURES PURSUANT TO RESOLUTION 23-28 FOR THE PERIOD, JANUARY 1, 2024, THROUGH DECEMBER 31, 2024

WHEREAS, The Delaware River and Bay Authority (the "Authority") adopted Resolution 23-28 requiring Commissioner review and approval of all Authority expenditures in excess of \$50,000; and

WHEREAS, the Authority anticipates expenditures at or over the \$50,000 amount to the following vendors:

#### DELAWARE RIVER & BAY AUTHORITY VENDORS PROJECTED TO BE PAID OVER \$50,000 FOR THE PERIOD 1/1/24 THROUGH 12/31/24

VENDOR	PURCHASE DESCRIPTION	CLASSIFICATION	ESTIMATED \$
Advance Aviation	Outbound Digital Advertising Associated with Commercial Air Service at ILG	Committee Waiver	\$200,000
Bruce Industrial Company, Inc.	Davit Crane 3 and 5 Repairs	Proprietary	\$316,000
DVL Group, Inc.	Julia Building Liebert UPS Replacement	Proprietary	\$260,000

NOW, THEREFORE, BE IT RESOLVED, that the Authority authorizes expenditures to the above-listed vendors for the described purposes and authorizes payment.

## **Resolution 24-11 Executive Summary Sheet**

- **Resolution:** Authorizing Authority Expenditures Pursuant to Resolution 23-28 for the period January 1, 2024, through December 31, 2024.
- Committee: Budget & Finance

### Committee and Board Date: March 19, 2024

#### **Purpose of Resolution:**

Authorizes expenditures of \$50,000 or greater with the identified vendors during the 2024 calendar year.

## **Background for Resolution:**

The proposed Resolution meets the requirements of Resolution 23-28, whereby the Authority shall not enter into any contract committing the Authority to spend or make any other expenditures relating to services, material and supplies in the amount of \$50,000 or more unless it has first been approved by a vote of Commissioners.

#### **Purchase Detail:**

## Advance Aviation: Outbound Digital Advertising Associated with Commercial Air Service at ILG

The Authority plans to contract with Advance Aviation to provide digital advertising for outbound flight destinations related to the Air Service Incentive Agreement and the airport marketing associated with commercial air service at ILG.

Bruce Industrial Company, Inc.: Davit Crane 3 and 5 Repairs

In January 2024, Commissioners approved Bruce Industrial to repair davit crane 3 located at the Cape May Ferry Terminal in the amount of \$146,000. To reduce operational impact time and shipping/mobilization costs, Marine Operations staff recommends that davit crane 5 be repaired at the same time. Repairing both cranes at once mitigates risk in case one of the cranes is condemned due to possible stress cracks. The Authority is seeking authorization to repair davit crane 3 and 5 in the amount of \$316,000 as the scope of work for each crane has expanded to include replacement of additional parts and testing.

### DVL Group, Inc.: Julia Building Liebert UPS Replacement

The Julia Building Uninterruptible Power Supply (UPS) has reached the end of its service life and requires replacement. UPS systems are necessary for the protection of Authority hardware (computers, data centers, telecommunication or other electrical equipment) where an unexpected power disruption could cause injuries, fatalities, serious business disruption or data loss. **Note:** This purchase represents the first of several turnkey UPS replacement projects that the Authority has planned for the immediate future as shown in the 2024 CIP. As part of the replacement plan, Authority staff have investigated all currently available UPS systems and have opted to continue to use DVL Group as our proprietary provider of Liebert Uninterruptible Power Supply (UPS) systems and services.

# **Classification Definitions:**

**Committee Waiver.** The Budget and Finance Committee, in consideration of the overall procurement process, may increase or waive the thresholds established in paragraphs 1 and 2 of Resolution 98-31 for the following reasons: operational needs and issues, a need for uniformity and continuity in materiel and services required by the Authority, and unique or special needs of the Authority including, but not limited to, the desirability of owner furnished materiel and supplies in vessel repair, maintenance, renovation and rehabilitation (DRBA Resolution 98-31 Part 3)

**Proprietary.** A purchase necessary to support or maintain existing Authority equipment for which a vendor has the right to prohibit an equivalent product from being supplied. Similar products or services may be available, however the Authority must purchase from the original equipment manufacturer or service provider to uphold a contract, warranty, etc. A proprietary specification typically restricts the acceptable product or service to one manufacturer or vendor; although the product or service may be available from more than one distributor. In another typical example of this classification, a purchase of closed-source commercial software would be categorized as proprietary because the software remains the property of its owner/creator and is utilized by end-users (such as the Authority) under predefined conditions.