

RESOLUTION 21-24 - AUTHORIZING AUTHORITY EXPENDITURES PURSUANT TO RESOLUTION 01-84 FOR THE PERIOD, JANUARY 1, 2021 THROUGH DECEMBER 31, 2021

WHEREAS, The Delaware River and Bay Authority (the “Authority”) adopted Resolution 01-84 requiring Commissioner review and approval of all Authority expenditures in excess of \$25,000; and

WHEREAS, the Authority anticipates expenditures at or over the \$25,000 amount to the following vendors:

DELAWARE RIVER & BAY AUTHORITY
 VENDORS PROJECTED TO BE PAID OVER \$25,000
 FOR THE PERIOD 1/1/21 THROUGH 12/31/21

VENDOR	PURCHASE DESCRIPTION	CLASSIFICATION	ESTIMATED \$
CDM Smith Inc.	Revised Traffic & Revenue Study	Proprietary	\$130,000
Elmer Door Co., Inc.	Replacement Doors for DMB Maintenance Buildings	Quotes	\$42,000
Jersey Concrete	Concrete Removal and Replacement at Cape May Ferry Terminal	Quotes	\$36,000
Konecranes, Inc.	Annual Crane Inspection and Testing and Crane Repair at MIV	Quotes	\$26,000
Moody’s Investors Service, Inc.	Credit Rating Services	Proprietary	\$105,000
Murphy Fence Company, Inc.	Replacement Fencing at Cape May Ferry Terminal	Quotes	\$24,000
Oliver Fire Protection & Security	Dry System Valve Replacement and Fire Suppression Repairs at ILG	Quotes	\$28,000
Pioneer Fence Company, Inc.	Replacement Security Gates at DMB	Quotes	\$35,000
S&P Global Ratings	Credit Rating Services	Proprietary	\$99,000

NOW, THEREFORE, BE IT RESOLVED, that the Authority authorizes expenditures to the above-listed vendors for the described purposes and authorizes payment.

Resolution 21-24 - Executive Summary Sheet

Resolution: Authorizing Authority Expenditures Pursuant to Resolution 01-84 for the period January 1, 2021 through December 31, 2021.

Committee: Budget & Finance

Committee and Board Date: July 29, 2021

Purpose of Resolution:

Authorizes expenditures of \$25,000 or greater with the identified vendors during the 2021 calendar year.

Background for Resolution:

The proposed Resolution meets the requirements of Resolution 01-84, whereby the Authority shall not enter into any contract committing the Authority to spend or make any other expenditures relating to services, material and supplies in the amount of \$25,000 or more unless it has first been approved by a vote of Commissioners.

Purchase Detail:

CDM Smith Inc: Revised Traffic & Revenue Study

The Authority contracted with CDM Smith to perform an independent traffic and revenue study associated with the 2019 Bond issuance. The Authority will be required to update the 2019 traffic study in support of a 2021 refunding of the 2012 Bond issuance.

Elmer Door Co., Inc: Replacement Doors at DMB Facilities

The Authority plans to hire a contractor to furnish and install ten (10) replacement overhead doors at Buildings #1 and #2 at our Delaware Memorial Bridge facilities. Five specialty contractors were contacted to supply quotes and three were received. Elmer Door Co., Inc. submitted the lowest quote to perform the work.

Jersey Concrete: Concrete Removal and Replacement at Cape May Ferry Terminal

The Authority plans to hire a contractor to place approximately 350 square feet of new concrete around the 8-Bay building and to remove and replace approximately 4,000 square feet of concrete in front of the Administrative/Police Building at the Cape May Ferry Terminal. Staff contacted three concrete contractors for quotes to perform the work and Jersey Concrete submitted the lowest quote.

Konecranes, Inc: Annual Crane Inspections and Crane Repair at MIV

The Authority owns, operates, and leases various Lifting and Material-Handling Equipment throughout its Bridge, Ferry and Airport facilities. In late 2020, staff received

quotes from four (4) specialty contractors to provide annual crane inspections and replacement materials. Konecranes, Inc. submitted the lowest bid to provide the services and materials and was awarded a potential three-year contract with the Authority. Following a recent inspection of a crane within a leased hangar at our Millville facilities, it was discovered that approximately \$20,000 in repairs will be required. The Authority's lease agreement with the hangar tenant requires the crane to be operational and certified for use. Individually, neither the annual crane inspection contract nor the unexpected crane repair at MIV is estimated to exceed the Authority's minimum threshold, however, the total of the expenditures with Konecranes, Inc. in 2021 is expected to exceed \$25,000.

Moody's Investors Service, Inc: Credit Rating Services

The Authority plans to engage two professional firms to provide a credit rating in support of a 2021 refunding of the 2012 Bond issuance. Moody's enables the Authority to provide the essential independent analytical information that the marketplace needs for a successful bond transaction.

Murphy Fence Company, Inc: Replacement Fencing at Cape May Ferry Terminal

The Authority plans to hire a fencing contractor to remove and dispose of old gates fencing and to furnish and install new at the Cape May Ferry Terminal facilities. Three contractors were contacted for quotes and one was received. Murphy Fence Company submitted the lowest quote to perform the work.

Oliver Fire Protection & Security: Dry System Valve Replacement and Fire Suppression Repairs at ILG

The Authority plans to hire a contractor to provide the necessary labor and materials to replace six (6) 3-inch dry pipe valves at ILG, one in each of six mid-field hangars. Staff contacted three fire suppression contractors for quotes to perform the work and Oliver Fire Protection & Security submitted the lowest quote. The Authority also intends to hire a fire suppression contractor to perform repairs at Building I-143 fire pump room. Individually, neither of these projects are estimated to exceed the \$25,000 threshold, however, the Authority is proactively requesting the Board's approval to exceed the threshold in the case that Oliver Fire Protection is also the low bidder on the fire pump room project.

Pioneer Fence Company, Inc: Replacement Security Gates at DMB

The Authority plans to hire a contractor to provide the necessary labor and materials to replace two (2) security gates and the accompanying electric operators at the base of the Delaware Memorial Bridge on the New Jersey side. Staff contacted three specialty contractors to provide quotes to perform the work and received two bids. Pioneer Fence submitted the lowest quote to perform the work as specified by the Authority.

S&P Global Ratings: Credit Rating Services

The Authority plans to engage two professional firms to provide a credit rating in support of a 2021 refunding of the 2012 Bond issuance. S&P Global Ratings enables the

Authority to provide the essential independent analytical information that the marketplace needs for a successful bond transaction.

Classification Definitions:

Professional Service. A purchase of services valued less than \$50,000 that are provided by a professional acting in a capacity that requires specialized education, knowledge, judgment, and skill, and is predominantly mental or intellectual (as opposed to physical or manual) in nature, also including any clerical or administrative support that is required for the proper delivery of the professional service. Professional services may also be classified as those types of services that are original and creative in character and in a recognized field of artistic endeavor.

Proprietary. A purchase necessary to support or maintain existing Authority equipment for which a vendor has the right to prohibit an equivalent product from being supplied. Similar products or services may be available, however the Authority must purchase from the original equipment manufacturer or service provider to uphold a contract, warranty, etc. A proprietary specification typically restricts the acceptable product or service to one manufacturer or vendor; although the product or service may be available from more than one distributor. In another typical example of this classification, a purchase of closed-source commercial software would be categorized as proprietary because the software remains the property of its owner/creator and is utilized by end-users (such as the Authority) under predefined conditions.

Quotes. A purchase of equipment, supplies or non-professional services or a contract for construction or construction management that is anticipated to cost between \$25,000 and \$49,999 during a calendar year and for which the Authority has solicited written quotes. *“Contracts for materiel and supplies and non-professional services, awarded to any [vendor for an amount of] more than \$25,000 but less than \$50,000 in the aggregate require the solicitation of three written quotes or all available sources, whichever is less... Construction management contracts or construction contracts...which are less than \$50,000 do not require formal solicitation of competitive prices and, if more than \$25,000 but less than \$50,000 require the solicitation of three written quotes or all available sources, whichever is less...”* (DRBA Resolution 98-31 Part 4).