

**DELAWARE RIVER AND BAY AUTHORITY
CAPE MAY - LEWES FERRY
REVENUE AND TRAFFIC REPORT
JULY 2019 & 2018**

FOR THE MONTH OF JULY

	2019	2018	INC/ (DEC)	%INC/ (DEC)
NON-COMMERCIAL TRAFFIC	39,751	40,299	(548)	(1.36%)
COMMERCIAL TRAFFIC	1,738	1,509	229	15.18%
PASSENGER TRAFFIC	137,666	137,582	84	0.06%
NON-REVENUE VEHICLE	47	51	(4)	(7.84%)
NON-REVENUE PASSENGER	8,724	9,260	(536)	(5.79%)
TOTAL TRAFFIC	187,926	188,701	(775)	(0.41%)
NON-COMMERCIAL REVENUE	\$ 1,389,812	\$ 1,388,361	\$ 1,451	0.10%
COMMERCIAL REVENUE	105,800	92,322	13,478	14.60%
PASSENGER REVENUE	1,135,096	1,170,951	(35,856)	(3.06%)
PACKAGE DISCOUNTS	(54,748)	(28,716)	(26,032)	90.65%
TOTAL REVENUE	\$ 2,575,959	\$ 2,622,918	\$ (46,958)	(1.79%)

FOR SEVEN MONTHS ENDED

	7/31/2019	7/31/2018	INC/ (DEC)	%INC/ (DEC)
NON-COMMERCIAL TRAFFIC	141,747	135,760	5,987	4.41%
COMMERCIAL TRAFFIC	6,304	5,766	538	9.33%
PASSENGER TRAFFIC	399,346	381,688	17,658	4.63%
NON-REVENUE VEHICLE	450	411	39	9.49%
NON-REVENUE PASSENGER	21,334	21,063	271	1.29%
TOTAL TRAFFIC	569,181	544,688	24,493	4.50%
NON-COMMERCIAL REVENUE	\$ 4,247,590	\$ 3,971,328	\$ 276,262	6.96%
COMMERCIAL REVENUE	347,883	316,162	31,721	10.03%
PASSENGER REVENUE	3,124,843	3,029,361	95,482	3.15%
PACKAGE DISCOUNTS	(167,885)	(93,382)	(74,503)	79.78%
TOTAL REVENUE	\$ 7,552,431	\$ 7,223,470	\$ 328,962	4.55%

FOR TWELVE MONTHS ENDED

	7/31/2019	7/31/2018	INC/ (DEC)	%INC/ (DEC)
NON-COMMERCIAL TRAFFIC	259,322	254,261	5,061	1.99%
COMMERCIAL TRAFFIC	11,118	10,251	867	8.46%
PASSENGER TRAFFIC	733,986	720,242	13,744	1.91%
NON-REVENUE VEHICLE	801	784	17	2.17%
NON-REVENUE PASSENGER	38,574	38,718	(144)	(0.37%)
TOTAL TRAFFIC	1,043,801	1,024,256	19,545	1.91%
NON-COMMERCIAL REVENUE	\$7,618,641	\$7,345,564	\$ 273,077	3.72%
COMMERCIAL REVENUE	603,393	554,230	49,163	8.87%
PASSENGER REVENUE	5,744,070	5,672,128	71,942	1.27%
PACKAGE DISCOUNTS	(261,352)	(156,345)	(105,007)	67.16%
TOTAL REVENUE	\$ 13,704,752	\$13,415,577	\$ 289,175	2.16%