

**DELAWARE RIVER AND BAY AUTHORITY
CAPE MAY - LEWES FERRY
REVENUE AND TRAFFIC REPORT
MARCH 2020 & 2019**

Audited

FOR THE MONTH OF MARCH

	2020	2019	INC/ (DEC)	%INC/ (DEC)
NON-COMMERCIAL TRAFFIC	6,567	12,167	(5,600)	(46.03%)
COMMERCIAL TRAFFIC	363	420	(57)	(13.57%)
PASSENGER TRAFFIC	13,476	26,314	(12,838)	(48.79%)
NON-REVENUE VEHICLE	65	55	10	18.18%
NON-REVENUE PASSENGER	382	924	(542)	(58.66%)
TOTAL TRAFFIC	20,853	39,880	(19,027)	(47.71%)
NON-COMMERCIAL REVENUE	\$ 133,792	\$ 239,319	\$ (105,528)	(44.09%)
COMMERCIAL REVENUE	15,779	17,662	(1,883)	(10.66%)
PASSENGER REVENUE	81,819	168,664	(86,845)	(51.49%)
PACKAGE DISCOUNTS	(5,232)	(16,271)	11,039	(67.84%)
TOTAL REVENUE	\$ 226,158	\$ 409,375	\$ (183,216)	(44.76%)

FOR THREE MONTHS ENDED

	3/31/2020	3/31/2019	INC/ (DEC)	%INC/ (DEC)
NON-COMMERCIAL TRAFFIC	24,750	28,717	(3,967)	(13.81%)
COMMERCIAL TRAFFIC	973	907	66	7.28%
PASSENGER TRAFFIC	51,894	60,277	(8,383)	(13.91%)
NON-REVENUE VEHICLE	237	162	75	46.30%
NON-REVENUE PASSENGER	1,592	1,919	(327)	(17.04%)
TOTAL TRAFFIC	79,446	91,982	(12,536)	(13.63%)
NON-COMMERCIAL REVENUE	\$ 507,258	\$ 566,386	\$ (59,127)	(10.44%)
COMMERCIAL REVENUE	42,644	37,296	5,348	14.34%
PASSENGER REVENUE	314,456	382,442	(67,986)	(17.78%)
PACKAGE DISCOUNTS	(20,638)	(38,558)	17,920	(46.48%)
TOTAL REVENUE	\$ 843,721	\$ 947,566	\$ (103,845)	(10.96%)

FOR TWELVE MONTHS ENDED

	3/31/2020	3/31/2019	INC/ (DEC)	%INC/ (DEC)
NON-COMMERCIAL TRAFFIC	256,460	256,100	360	0.14%
COMMERCIAL TRAFFIC	11,394	10,658	736	6.91%
PASSENGER TRAFFIC	730,385	719,830	10,555	1.47%
NON-REVENUE VEHICLE	866	788	78	9.90%
NON-REVENUE PASSENGER	36,996	37,971	(975)	(2.57%)
TOTAL TRAFFIC	1,036,101	1,025,347	10,754	1.05%
NON-COMMERCIAL REVENUE	\$ 7,618,510	\$ 7,392,233	\$ 226,276	3.06%
COMMERCIAL REVENUE	626,637	574,010	52,627	9.17%
PASSENGER REVENUE	5,673,326	5,676,832	(3,506)	(0.06%)
PACKAGE DISCOUNTS	(279,879)	(208,673)	(71,206)	34.12%
TOTAL REVENUE	\$ 13,638,594	\$ 13,434,402	\$ 204,191	1.52%