DELAWARE RIVER AND BAY AUTHORITY CAPE MAY - LEWES FERRY REVENUE AND TRAFFIC REPORT SEPTEMBER 2020 & 2019

FOR THE MONTH OF SEPTEMBER

| | FOR THE MONTH OF SEPTEMBER | | | | | | |
|-------------------------|----------------------------|---|-----------|--|---------------|---------------------------------------|-----------------------|
| | 2020 | | 2019 | | INC/ (DEC) | | %INC/ (DEC) |
| NON-COMMERCIAL TRAFFIC | | 20,235 | | 30,088 | | (9,853) | (32.75%) |
| COMMERCIAL TRAFFIC | | 922 | | 1,260 | | (338) | (26.83%) |
| PASSENGER TRAFFIC | | 50,951 | | 83,982 | | (33,031) | (39.33%) |
| NON-REVENUE VEHICLE | | 55 | | 70 | | (15) | (21.43%) |
| NON-REVENUE PASSENGER | | 2,259 | | 2,854 | | (595) | (20.85%) |
| NON-REVENUE PASSENGER | | 2,239 | | 2,054 | | (393) | (20.05 /6) |
| TOTAL TRAFFIC | | 74,422 | | 118,254 | | (43,832) | (37.07%) |
| | | | | | | | |
| NON-COMMERCIAL REVENUE | \$ | 602,717 | \$ | 857,907 | \$ | (255,190) | (29.75%) |
| COMMERCIAL REVENUE | | 49,575 | | 67,291 | | (17,716) | (26.33%) |
| PASSENGER REVENUE | | 416,968 | | 693,376 | | (276,408) | (39.86%) |
| PACKAGE DISCOUNTS | | (18,135) | | (31,082) | | 12,947 | (41.66%) |
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| TOTAL REVENUE | \$ | 1,051,125 | \$ | 1,587,492 | \$ | (536,367) | (33.79%) |
| FOR TWELVE MONTHS ENDED | | | | | | | |
| | | | | | | INC/ | %INC/ |
| | 9/30/2020 | | 9/30/2019 | | (DEC) | | (DEC) |
| | | | | _ | | | |
| NON-COMMERCIAL TRAFFIC | | 156,500 | | 259,749 | | (103,249) | (39.75%) |
| COMMERCIAL TRAFFIC | | 7,706 | | 11,136 | | (3,430) | (30.80%) |
| PASSENGER TRAFFIC | | 374,571 | | 737,575 | | (363,004) | (49.22%) |
| NON-REVENUE VEHICLE | | 830 | | 806 | | 24 | 2.98% |
| NON-REVENUE PASSENGER | | 17,133 | | 37,668 | | (20,535) | (54.52%) |
| | | , | | 0.,000 | _ | (=0,000) | (0 110270) |
| TOTAL TRAFFIC | | 556,740 | | 1,046,934 | | (490,194) | (46.82%) |
| | | | | | | | |
| NON-COMMERCIAL REVENUE | \$ | 4,419,436 | \$ | 7,631,639 | \$ | (3,212,203) | (42.09%) |
| COMMERCIAL REVENUE | | 420,318 | | 607,098 | | (186,780) | (30.77%) |
| PASSENGER REVENUE | | 2,792,795 | | 5,749,788 | | (2,956,993) | (51.43%) |
| PACKAGE DISCOUNTS | | (131,690) | | (291,722) | | 160,032 | (54.86%) |
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| TOTAL REVENUE | \$ | 7,500,860 | \$ | 13,696,803 | \$ | (6,195,943) | (45.24%) |