

**DELAWARE RIVER AND BAY AUTHORITY
CAPE MAY - LEWES FERRY
REVENUE AND TRAFFIC REPORT
JULY 2022 & 2021**

Audited

FOR THE MONTH OF JULY

| | 2022 | 2021 | INC/ (DEC) | %INC/ (DEC) |
|------------------------|---------------------|---------------------|-------------------|----------------|
| NON-COMMERCIAL TRAFFIC | 37,775 | 32,846 | 4,929 | 15.01% |
| COMMERCIAL TRAFFIC | 1,916 | 1,620 | 296 | 18.27% |
| PASSENGER TRAFFIC | 124,435 | 112,760 | 11,675 | 10.35% |
| NON-REVENUE VEHICLE | 48 | 32 | 16 | 50.00% |
| NON-REVENUE PASSENGER | 7,977 | 7,040 | 937 | 13.31% |
| TOTAL TRAFFIC | 172,151 | 154,298 | 17,853 | 11.57% |
| NON-COMMERCIAL REVENUE | \$ 1,401,217 | \$ 1,150,224 | \$ 250,993 | 21.82% |
| COMMERCIAL REVENUE | 115,097 | 96,798 | 18,299 | 18.90% |
| PASSENGER REVENUE | 1,023,783 | 929,060 | 94,723 | 10.20% |
| PACKAGE DISCOUNTS | (50,234) | (44,948) | (5,286) | 11.76% |
| TOTAL REVENUE | \$ 2,489,862 | \$ 2,131,134 | \$ 358,729 | 16.83% |

FOR SEVEN MONTHS ENDED

| | 7/31/2022 | 7/31/2021 | INC/ (DEC) | %INC/ (DEC) |
|------------------------|---------------------|---------------------|-------------------|----------------|
| NON-COMMERCIAL TRAFFIC | 134,294 | 121,569 | 12,725 | 10.47% |
| COMMERCIAL TRAFFIC | 7,311 | 6,505 | 806 | 12.39% |
| PASSENGER TRAFFIC | 365,859 | 335,035 | 30,824 | 9.20% |
| NON-REVENUE VEHICLE | 1,153 | 1,497 | (344) | (22.98%) |
| NON-REVENUE PASSENGER | 20,070 | 18,666 | 1,404 | 7.52% |
| TOTAL TRAFFIC | 528,687 | 483,272 | 45,415 | 9.40% |
| NON-COMMERCIAL REVENUE | \$ 4,184,101 | \$ 3,645,674 | \$ 538,427 | 14.77% |
| COMMERCIAL REVENUE | 396,882 | 351,890 | 44,992 | 12.79% |
| PASSENGER REVENUE | 2,818,609 | 2,614,920 | 203,690 | 7.79% |
| PACKAGE DISCOUNTS | (137,169) | (122,929) | (14,240) | 11.58% |
| TOTAL REVENUE | \$ 7,262,423 | \$ 6,489,555 | \$ 772,869 | 11.91% |

FOR TWELVE MONTHS ENDED

| | 7/31/2022 | 7/31/2021 | INC/ (DEC) | %INC/ (DEC) |
|------------------------|----------------------|----------------------|---------------------|----------------|
| NON-COMMERCIAL TRAFFIC | 245,708 | 195,624 | 50,084 | 25.60% |
| COMMERCIAL TRAFFIC | 12,985 | 10,357 | 2,628 | 25.37% |
| PASSENGER TRAFFIC | 668,562 | 518,638 | 149,924 | 28.91% |
| NON-REVENUE VEHICLE | 1,457 | 2,073 | (616) | (29.72%) |
| NON-REVENUE PASSENGER | 33,954 | 28,077 | 5,877 | 20.93% |
| TOTAL TRAFFIC | 962,666 | 754,769 | 207,897 | 27.54% |
| NON-COMMERCIAL REVENUE | \$7,358,357 | \$5,781,744 | \$ 1,576,613 | 27.27% |
| COMMERCIAL REVENUE | 695,106 | 555,837 | 139,269 | 25.06% |
| PASSENGER REVENUE | 5,119,929 | 4,040,327 | 1,079,603 | 26.72% |
| PACKAGE DISCOUNTS | (255,206) | (188,223) | (66,983) | 35.59% |
| TOTAL REVENUE | \$ 12,918,187 | \$ 10,189,685 | \$ 2,728,502 | 26.78% |