

RESOLUTION 26-41 – AUTHORIZING A LEASE AND OPERATING AGREEMENT FOR FOOD, BEVERAGE, AND RETAIL CONCESSION BETWEEN THE DELAWARE RIVER AND BAY AUTHORITY AND HEART FULL OF SOUL, LLC, DBA: SKY+GO, AT THE NEW CASTLE AIRPORT.

WHEREAS, The Delaware River and Bay Authority (the “Authority”) is a bi-state Authority of the State of Delaware and the State of New Jersey that operates the New Castle Airport (“ILG”) in New Castle, Delaware; and

WHEREAS, the Authority wishes to retain a Concessionaire to operate a food, beverage and retail concession comprising of 470 sf. in ILG’s terminal passenger gate; and

WHEREAS, the Authority publicly advertised a Request for Proposals (“RFP”) for qualified concessionaires; and

WHEREAS, following evaluation of each proposal received, Heart Full of Soul, LLC., d/b/a Sky+Go was selected as the most desirable Proposer; and

WHEREAS, the Authority wishes to enter into a Concession Agreement (“Agreement”) with Sky+Go; and

WHEREAS, the initial term of the Agreement shall be for five (5) years, with the Authority having the option to renew the Agreement for two (2) additional one (1) year terms; and

WHEREAS, the Concessionaire will pay the Authority a fee based on sales commission and rent throughout the term of the Agreement; and

NOW, THEREFORE, BE IT RESOLVED, that the Executive Director is hereby authorized to finalize the terms and conditions of a Concession Agreement with Sky+Go to operate a food, beverage and retail concession at ILG, and, with the advice and consent of Counsel, to have such Agreement executed by the Chairman, Vice-Chairman and Executive Director.

Resolution 26-41 Executive Summary Sheet

Resolution: Authorizes the execution of a Concession Agreement between the Authority and Sky+Go to operate as a food, beverage and retail Concessionaire in the passenger gate area at ILG.

Committee: Economic Development

**Committee/
Board Date:** September 15, 2026

Purpose of Resolution:
To authorize a Concession and Lease Agreement between the Authority and Sky+Go to serve as a food, beverage and retail Concessionaire in the ILG passenger gate area.

Background for Resolution:
The Authority publicly advertised a Request for Proposals (“RFP”) for qualified Concessionaires to operate a food, beverage and retail concession comprising of 470 sf. in ILG’s passenger gate area. After evaluating Proposals, Sky+Go best met the needs of the Authority and its customers at ILG through its product offering, service, pricing, quality and other contractual factors including commission on gross receipts.